

BENEFITS AT EVERY STEP.

BMW Owner's Choice offers outstanding value and the freedom to appreciate every moment.

- **Affordable Ownership**

BMW Owner's Choice allows customers to pay low monthly instalments.

- **Peace of Mind**

BMW Owner's Choice includes BMW's built in complimentary service and maintenance package for the first 3 years, which means lower payments during your ownership.

- **Flexibility**

At the end of your finance contract, you can decide whether to trade-in, refinance, keep or return your BMW, in the most hassle-free way possible.

- **Guaranteed Future Value (GFV)**

BMW Owner's Choice provides an assured buyback at the end of your finance contract.

Please speak to the Business Manager at your BMW Dealer about BMW Owner's Choice.

BMW



The Ultimate Driving Machine

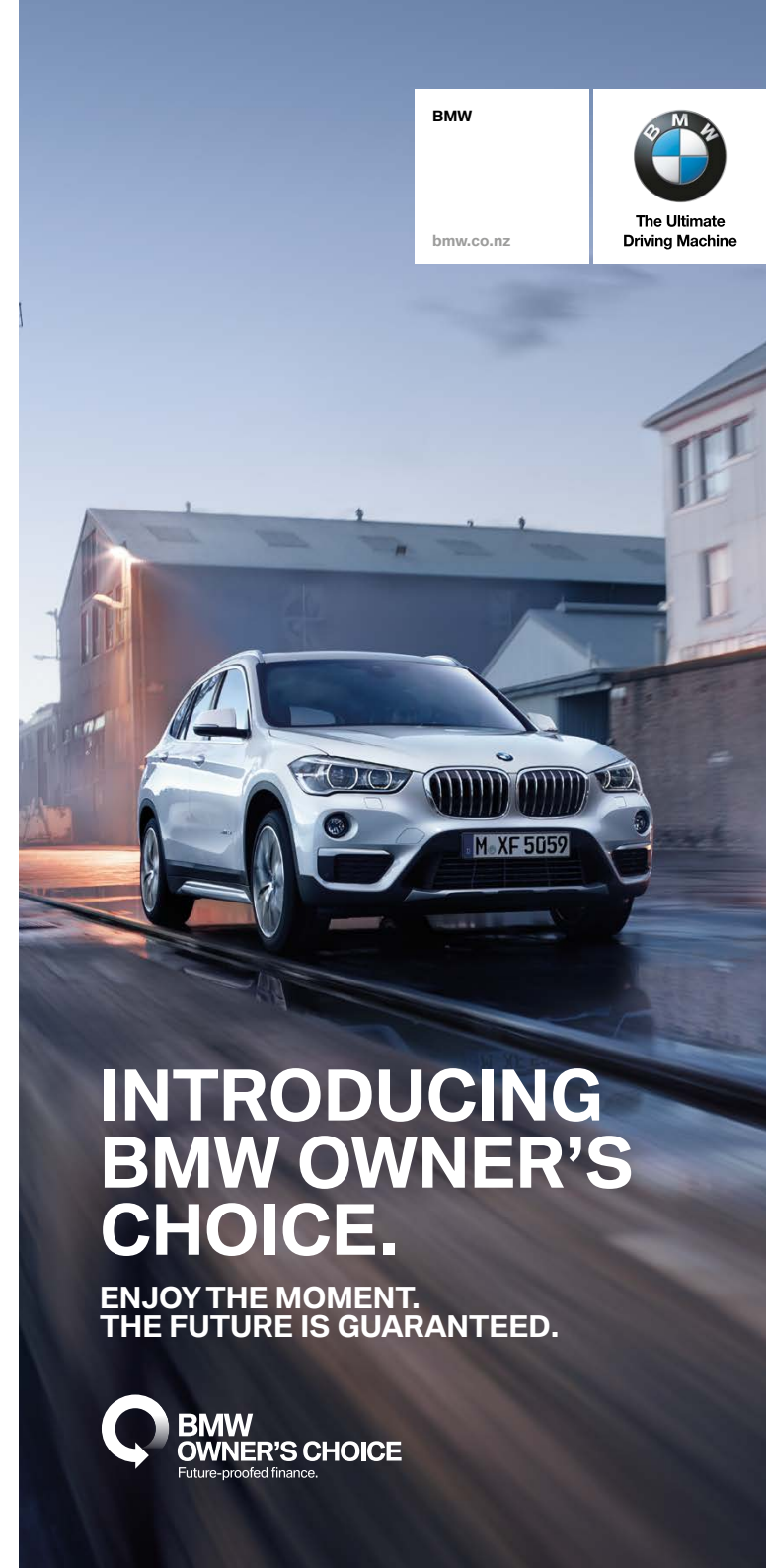
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INTRODUCING BMW OWNER'S CHOICE.

ENJOY THE MOMENT.
THE FUTURE IS GUARANTEED.

 **BMW
OWNER'S CHOICE**
Future-proofed finance.

To find out more about the advantages of BMW Owner's Choice, please speak to the Business Manager at your preferred BMW Dealer. They can tailor a finance agreement to best suit your needs and demonstrate how affordable and risk-free owning a new BMW can be.

BMW Owner's Choice is only available where BMW Financial Services New Zealand Limited offers to finance the purchase of a new BMW motor vehicle from an authorised BMW Dealer. BMW Owner's Choice terms and conditions are available on request.

1 EASY TO BUY

Flexible terms & deposit.

2 A JOY TO OWN

Low cost of ownership +
3 years free service and
maintenance package.

3 FUTURE PROOF

Guaranteed Future Value +
Hassle-free options to upgrade,
return or keep your BMW.

ULTIMATE FLEXIBILITY.

What makes BMW Owner's Choice so outstanding is that it guarantees the value of your new BMW at the end of your finance contract, even before you drive it home.

EVERYTHING ON YOUR TERMS.

BMW Owner's Choice is a program which works completely on your terms and offers you a hassle-free ownership experience coupled with absolute peace of mind.

- **Contract Term**
Choose from various term options to suit your financial needs.
- **Kilometre Allowance**
Tailor your finance contract with an annual kilometre allowance to ensure you only pay for what you use.
- **Repayment Options**
Set the repayments to suit your budget with a choice of deposit or trade-in options.

FREEDOM TO CHOOSE.

With BMW Owner's Choice, at the end of your finance contract you can choose one of the four following options. But you don't have to decide now - you can select the best option for you at the end of your contract.

- **Upgrade your BMW**
Return your vehicle to your BMW Dealer as a trade-in. If the trade-in valuation is higher than the Guaranteed Future Value the balance is yours to use as equity towards your new BMW.
- **Refinance your BMW**
Simply refinance the outstanding amount and enjoy your vehicle for longer.
- **Keep your BMW**
If you choose to keep your vehicle at the end of your finance contract, you can simply pay off that outstanding amount and continue to enjoy your BMW.
- **Return your BMW**
To complete your Owner's Choice experience, you may return your vehicle to your BMW Dealer. Provided that the terms and kilometre allowance of your BMW Owner's Choice agreement has been met, you have no further liability.

